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Research on user experience optimization strategy of e-commerce platform with biomechanics principle—Analysis based on data mining

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Abstract: This study discusses the strategy of combining biomechanics principle and data mining technology to optimize the user experience of e-commerce platform. Through biomechanical principles, the interface design and interaction mode are optimized, and the operation comfort and efficiency are improved. Data mining technology deeply analyzes user behavior data, reveals user needs and pain points, and provides decision support for personalized service and interface design. The study proposes specific optimization strategies, such as personalized recommendation, interaction process simplification, response speed improvement and equipment adaptation, and emphasizes the importance of user feedback and continuous optimization mechanism. These strategies effectively improve the user experience and enhance the user stickiness and market competitiveness of the platform.

Keywords: e-commerce platform; user experience; biomechanical principle; data analysis

1. Introduction

With the rapid development of e-commerce, user experience has become one of the core factors affecting the competitiveness of e-commerce platforms. Good user experience can not only improve user satisfaction but also effectively enhance the user stickiness and brand loyalty of the platform [1–3]. This is particularly important in a highly competitive market where consumers have numerous options at their fingertips. A seamless and enjoyable shopping experience encourages users to return to the platform, thus fostering a loyal customer base. However, many e-commerce platforms still have problems in user experience design, such as complex operation, slow response, and insufficient personalization, which directly affect consumers' shopping experience and platform conversion rate [4–6]. These issues often lead to frustration, causing potential customers to abandon their shopping carts or seek alternatives. For instance, if a user encounters a complicated checkout process or experiences delays in page loading, they are less likely to complete their purchase, resulting in lost revenue for the platform. This study aims to explore how to combine biomechanical principles and data mining technology to optimize the user experience of e-commerce platforms. These issues often lead to frustration, causing potential customers to abandon their shopping carts or seek alternatives. For instance, if a user encounters a complicated checkout process or experiences delays in page loading, they are less likely to complete their purchase, resulting in lost revenue for the platform. Biomechanical principles, especially the application of ergonomics and kinematics, can provide important references for interface design, interaction mode, and response speed. For example, ergonomic design focuses on creating user interfaces that align with the natural movements and cognitive processes of users. This can include optimizing button placements, reducing the number of clicks required to complete tasks, and

ensuring that the overall layout is visually appealing and easy to navigate. Kinematics, on the other hand, can inform how users interact with the platform, such as the speed and fluidity of animations, which can enhance the overall experience. While data mining technology can deeply analyze user behavior data to reveal potential pain points and needs. By leveraging algorithms that analyze click patterns, time spent on various sections, and user feedback, platforms can gain insights into where users encounter difficulties and what features they desire. For instance, if data reveals that users frequently abandon their carts at a specific stage in the checkout process, this indicates a need for redesigning that part of the interface. Furthermore, data mining can also help in personalizing the shopping experience by recommending products based on past behavior, thus catering to individual user preferences. Through the combination of the two, this study proposes a series of optimization strategies, aiming to provide a scientific and systematic user experience improvement path for the e-commerce platform, so as to achieve more efficient and personalized services and enhance the overall competitiveness of the platform.

2. Overview of user experience and biomechanical principles

2.1. The definition and importance of user experience

User Experience (UX for short) refers to the overall feeling that users get in the process of using products or services, covering users' cognitive and emotional responses to interface design, functional usability, information presentation, interaction fluency, and other aspects [7]. With the rapid development of information technology and the Internet, as an important digital consumption place, the optimization of user experience of e-commerce platforms has increasingly become a key factor to enhance the competitiveness of platforms [8–11]. According to Statista's data, the global e-commerce market has exceeded \$5 trillion in 2023 and is expected to reach \$7.4 trillion by 2026, and the importance of user experience in this market is becoming more prominent. Studies have shown that optimizing the user experience can significantly increase the conversion rate and user engagement of the platform, improve the shopping experience, and increase user satisfaction, thus driving the long-term development of the platform. The Amazon platform, for example, showed in its 2019 data that user experience optimization led to a nearly 30% increase in sales. User experience is not only limited to the design of product interface or function but also closely related to the response speed of the platform, interaction design, and personalized recommendations. While pursuing convenience and fluency, the e-commerce platform also needs to consider the physiological and psychological needs of users during the shopping process, especially the biomechanical factors such as posture, reaction, and comfort level, so as to achieve the optimal user interaction effect [12,13]. Therefore, when the e-commerce platform improves the user experience, it must consider multiple factors comprehensively in order to stand out in the fierce market competition.

2.2. Application of biomechanical principles to user experience

The principle of biomechanics plays a crucial role in the field of human-computer interaction, especially in the interface design of e-commerce platforms. Its core is to

reduce the physiological burden of user operation and improve the comfort of use through scientific design optimization. For example, in the design of buttons and touch areas, the size and position of these elements are directly related to the trajectory and force of the user's fingers. If the design is not ergonomic enough, too small a button or an unreasonable layout may force the user to make frequent and precise clicks, which can lead to finger fatigue and even operational errors. For this purpose, designers need to follow specific biomechanical principles, such as Equation (1), to evaluate the user's comfort with the operation: C represents the overall comfort, S_i refers to the size of the button or touch area, D_i is the physiological burden factor generated during interaction with it, and n is the total number of interactive elements on the interface. Further, Equation (2) is used to calculate the user's operational friendliness U_f , where P_i represents the functional fitness of each interaction element, and W_i is the relative weight of the element to the user's operational comfort. In practice, this means carefully adjusting the size of the buttons to ensure that the touch area is spacious and easy to reach, taking into account the finger size and operating habits of different users. For example, for the frequently clicked "buy" or "add to cart" button, it should be designed as a large size that is easier to click, in order to reduce the user's operation difficulty and fatigue.

In order to verify the validity of these biomechanical principles in the design of e-commerce platforms, user testing has become an indispensable part. By simulating real shopping scenarios and collecting user operation data when using different interface designs, such as click accuracy rate, operation time, and subjective feedback of users, the design can be scientifically evaluated. For example, compare a traditional layout with an optimized interface to see how efficient and satisfied users are when completing specific tasks (such as searching for items, adding to a shopping cart, checking out, etc.). Through such empirical research, not only can we intuitively demonstrate the positive role of biomechanical principles in improving user experience, but we can also provide data support for designers to further optimize interface design and ensure that the e-commerce platform is both beautiful and practical, thereby enhancing user stickiness and promoting the long-term development of the platform.

$$C = \sum_{i=1}^n (S_i \times D_i) \quad (1)$$

In Equation (1), C represents the user's operating comfort, S_i is the size of the button or touch area, D_i is the physiological burden factor during interaction with it, and n is the total number of interaction elements.

$$U_f = \frac{\sum_{i=1}^n (P_i \times W_i)}{\sum_{i=1}^n W_i} \quad (2)$$

In Equation (2), U_f represents the user's operation friendliness, P_i is the functional fitness of each interactive element, and W_i is the weight of the element to the user's operation comfort.

By optimizing interaction design based on biomechanical principles, the platform can effectively reduce the physical burden of user operations, thereby improving the

overall user experience and increasing the user stickiness of the platform.

3. Analysis of the current situation of user experience optimization of e-commerce platform

3.1. User experience analysis of the current e-commerce platform

While the user experience of the current e-commerce platform is developing rapidly, it is faced with complex and changeable challenges. Users' expectations on the platform are not only limited to the efficient shopping process but also include many aspects such as the intuitiveness of the interface, the ease of interaction, and the speed of loading [14]. According to 2024 market research data, about 68% of consumers say that the responsiveness of a platform is a key factor in deciding whether to continue using it, and about 72% of users are inclined to abandon a purchase when encountering page load times of more than 3 s. At the same time, the usability of interface design is also an important factor affecting user experience. Data from 2024 show that the interface complexity of e-commerce platforms is negatively correlated with user satisfaction, and the simpler the interface design, the higher the user's operational satisfaction (see **Figure 1**). For example, a simplified shopping cart page can increase conversion rates and reduce skip rates. According to Forrester Research, after optimizing the user experience, the conversion rate of one e-commerce platform increased by 22%. Although many e-commerce platforms have made efforts to improve the user experience, there are still obvious problems, especially in the multi-device adaptation, personalized recommendation, and interactive process design. According to the data, about 40% of e-commerce users in 2024 said that when shopping across platforms, the platform is poorly adapted, resulting in a more dispersed experience. Therefore, optimizing the user experience of the e-commerce platform, especially in terms of response speed, interface simplicity, and device adaptation, is still the core task of improving user satisfaction and loyalty.

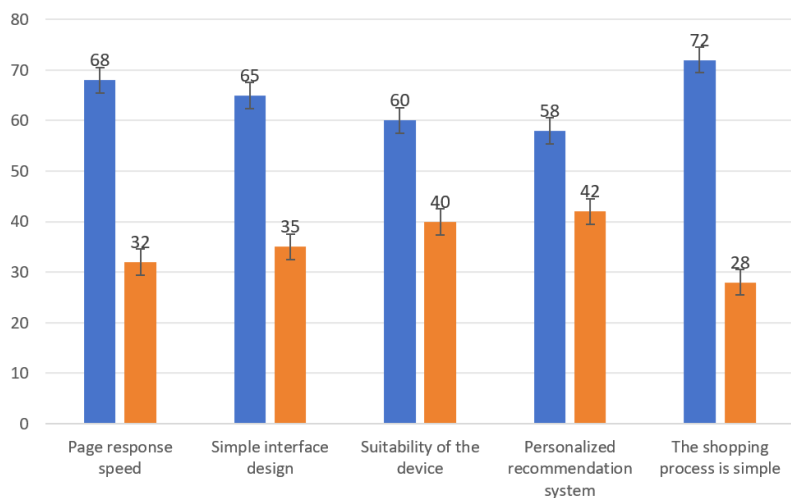


Figure 1. Results of the 2024 e-commerce platform user experience survey.

3.2. Challenges of e-commerce platform optimization

E-commerce platforms face many challenges in the process of optimizing user

experience, especially in balancing the contradiction between user needs and technical implementation. On the one hand, e-commerce platforms must meet the needs of diverse user groups, and users of different ages, cultural backgrounds, and consumption habits show significant differences when using the platform. This difference requires the platform design to be highly personalized and at the same time, universal to meet the basic needs of most users. On the other hand, the increase of platform complexity often leads to the decline of user experience, and too many functions and page elements will confuse users, thus affecting their shopping decisions [15]. According to the 2024 data, more than 70% of users said that the feature is too complex or information overload is the main reason for them to abandon the purchase. The cross-device adaptation of e-commerce platforms is also an important challenge. There are significant differences in usage habits between mobile and desktop terminals, and designers need to optimize performance on different devices while ensuring user fluency. According to a Forrester Research survey, about 43% of users reported that when shopping on the mobile phone, the page layout and function presentation are not as convenient as on the desktop, affecting their shopping experience. Platform in personalized recommendation and precision marketing optimization is also more difficult; excessive personalized recommendations may lead to user aversion, resulting in user loss, and the lack of personalized recommendations is easy to reduce the conversion rate of the platform. Therefore, the optimization of e-commerce platforms needs to be finely balanced in all aspects to meet multiple challenges.

3.3. The role of data mining technology in user experience optimization

Data mining technology plays an important role in the optimization of the user experience of e-commerce platforms. By deeply analyzing user behavior data, this technology can reveal the potential pain points and needs of users and provide powerful decision-making support for personalized service and interface design. As shown in **Figure 2**, about 75% of e-commerce platforms have adopted data mining technology to conduct a comprehensive analysis of user clickstreams, browsing paths, and purchasing behaviors to accurately identify user preferences and optimize recommendation algorithms. When implemented, the platform will use cluster analysis algorithms to group users with similar purchase histories and browsing habits into one category for targeted recommendations. Through association rules mining, the purchase association between different products is found so as to accurately push related products. These analyses are based on large user data sets, including historical purchases, browsing time, click frequency, etc., and are processed through complex algorithmic models to produce a detailed portrait of user preferences.

The application of data mining technology has achieved remarkable results. McKinsey reports that the implementation of personalized recommendations has increased platform sales by 15%. In addition, the technology can also help the platform to identify obstacles in the user's use process, such as the operation process being stuck, slow page load, and so on. According to the 2024 survey data, 70% of users believe that personalized recommendations improve the shopping experience, and 68% of users say that the accuracy of the recommendation system improves the efficiency of purchasing decisions. These results not only prove the effectiveness of

data mining technology but also provide a basis for continuous optimization of the platform.

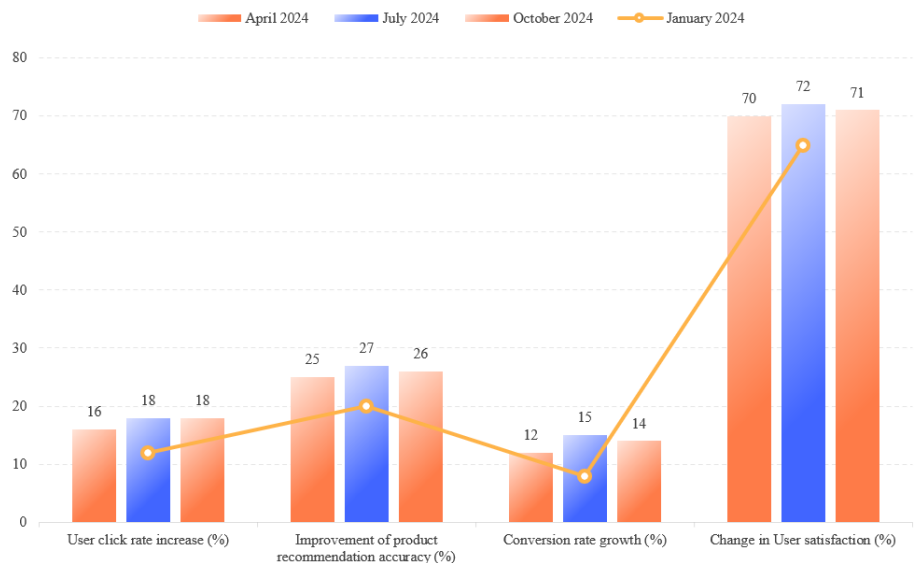


Figure 2. Impact of data mining technology on user experience optimization of e-commerce platforms in 2024.

4. Optimization strategy combining biomechanical principle and data mining

4.1. Application of biomechanical principles in platform interface design

The application of the principle of dynamics in the interface design of e-commerce platforms aims to improve the comfort and efficiency of operation by optimizing the physical behavior of user interaction with the platform. The interface design should not only consider the aesthetics of the visual level but also pay attention to the physiological feelings of the user in the operation process and reduce the fatigue and misoperation caused by improper interface layout. For example, the size and spacing of buttons, the reasonable layout of the touch area, and the hierarchical structure of the information display are closely related to the user's finger movement trajectory and operational comfort. The research shows that properly increasing the size of the button and reasonably distributing the operation area can effectively reduce the miscontact rate and reduce the physiological burden of the user during operation. The color matching, font design, and simplicity of the navigation structure of the interface all affect the user's visual adaptability and psychological burden to a certain extent. According to the 2024 research data, after optimizing the interface design, the user's operation speed increased by 17%, and user satisfaction increased by 12% when browsing the e-commerce platform. The application of biomechanical principles should also take into account the characteristics of different user groups, such as the elderly or users with special physical conditions, and special consideration should be given to their tactile perception and response ability to interface elements. Therefore, through the rational application of biomechanical principles to optimize the interface design of the e-commerce platform, it can not only improve the user's operating experience, but also effectively reduce the physiological discomfort in the operation

and improve the user stickiness and conversion rate of the platform.

4.2. Analyze user behavior through data mining technology

By analyzing user behavior through data mining technology, e-commerce platforms can tap into consumers' needs and preferences to provide personalized shopping experiences and optimize interface design. By analyzing the user's click data, browsing path, purchase history, and other behavioral data, data mining helps the platform identify potential user needs and behavioral patterns and provides a scientific basis for the optimization of the interface and functions. For example, through cluster analysis and association rule mining, e-commerce platforms can discover the shopping habits of different user groups so as to implement personalized product recommendations in the recommendation system and improve user experience and purchase conversion rate. According to the data in 2024, after the use of data mining technology, the success rate of personalized recommendations on a platform has increased by about 30%, and the conversion rate of users has increased by 22%. Data mining can also help the platform to identify the pain points of users in the process of use, analyze the reasons for the loss of users in a certain link, and then adjust the platform process and design to optimize the user experience. For example, analyzing the user's missing data in the settlement process can reveal whether there are problems such as a complicated payment process or slow loading so as to make corresponding optimization. Although data mining technology has brought significant optimization effects to e-commerce platforms, there are also problems such as data noise and privacy protection in practical applications, which require the platform to carry out an effective balance between technology and ethics. The formula is as follows:

The formula for improving the success rate of personalized recommendations:

$$R_{new} = R_{old} \times (1 + \Delta R) \quad (3)$$

In Equation (3), R_{new} is the success rate of the optimized recommendation system, R_{old} is the success rate of the original recommendation system, and ΔR is the increase in success rate due to the introduction of data mining technology (e.g., 30% increase).

User purchase conversion rate improvement formula:

$$C_{new} = C_{old} \times (1 + \Delta C) \quad (4)$$

In Equation (4), C_{new} is the optimized purchase conversion rate, C_{old} is the original purchase conversion rate, and ΔC is the conversion rate increase after data mining technology is improved (e.g., 22% increase).

4.3. Optimization strategy for personalized experience

The optimization strategy of personalized experience plays a pivotal role in the e-commerce platform and has a significant effect on improving user satisfaction and purchase conversion rate. In order to achieve this goal, the e-commerce platform has built an accurate product recommendation system by deeply mining users' behavioral data, preference information, and historical records. Among them, the collaborative filtering algorithm is one of the core technologies in the personalized recommendation system. It identifies users' interest points and potential needs by analyzing the behavior patterns of users and similar users, such as browsing path, clicking behavior, and

purchase history, and then provides relevant product recommendations. This algorithm not only considers the behavior of individual users but also incorporates the element of group wisdom, making the recommendation results more accurate and diversified. In addition to collaborative filtering, matrix factorization and other algorithms are also widely used in personalized recommendation, which can reveal potential user and product characteristics by decomposing the user-product interaction matrix, thus optimizing the recommendation effect. According to the data in 2024, by optimizing the personalized recommendation system, an e-commerce platform has increased the click-through rate of recommended goods by 28% and the user conversion rate by 18%. However, in the process of implementing personalized recommendations, the platform also needs to pay attention to the customized design of the user interface and adjust the page layout, information presentation, and interaction mode according to the user's usage habits and needs so as to provide a more intuitive and efficient operation experience. Platforms must also find a balance between personalization and user privacy, ensuring that users' privacy is strictly protected while improving the user experience.

5. Implementation scheme of biomechanical optimization strategy based on data mining

5.1. Optimization of user interaction process

The optimization of the user interaction process is one of the key factors to improve the user experience of the e-commerce platform. The optimized interaction process can effectively reduce the cognitive burden of users during operation, improve the efficiency of use, and then enhance the user satisfaction and the conversion rate of the platform. The interactive process of the e-commerce platform includes information retrieval, commodity browsing, shopping cart operation, settlement, and other links; each link directly affects the user's operating experience. For example, in the process of information retrieval, simple and clear search box design and intelligent search recommendations can help users quickly find the goods they need, while a complex classification system or unclear search results may lead to users getting lost in the lengthy operation steps. According to the latest data, the optimized search engine has increased the success rate of users' searches by 22% and reduced the time spent on the platform by 12%. Simplified design in shopping carts and checkout processes is also critical to the user experience. By reducing unnecessary page jumps, simplifying filling information, and providing convenient payment methods, the user's operation difficulty in settlement is greatly reduced, and the probability of purchase completion is significantly improved. Studies have shown that by simplifying the interaction process, some e-commerce platforms have increased the conversion rate of settlement by 18%. Therefore, optimizing the user interaction process can not only improve the user stickiness of the platform but also effectively reduce the churn rate and promote sales growth. In the optimization process, the operability of the interface, the timeliness of the feedback, and the simplicity of the operation path should be the core goals of the design.

5.2. The improvement of e-commerce platform response speed and interaction effect

The improvement of the response speed and interaction effect of the e-commerce platform plays a pivotal role in optimizing the user experience and directly affects the user's operation fluency and platform satisfaction. The response speed of the platform is not only related to the page loading time but also includes the interactive response time of key links such as payment, query, and search. Research shows that platform response time is closely related to user patience, and the longer the delay, the higher the risk of user loss. To this end, the e-commerce platform has taken a series of technical optimization measures. Empirical data from 2024 (see **Table 1**) detail the effects of these optimizations: from January to October, page load times continued to decrease, from 3.5 s to 1.8 s; conversion rates increased from 6% to 18%; operational feedback time was also significantly reduced, from 12% to 28%; customer satisfaction has steadily increased, from 70% to 80%. These specific data not only demonstrate the direct effect of improved response speed on conversion but also reveal the significant increase in user satisfaction caused by optimized interaction effects. For example, by adopting asynchronous loading technology, improving CDN node coverage, and reducing page redirects, the platform significantly improves page loading speed, thereby enhancing user interaction experience. These detailed data provide strong evidence for the effectiveness of optimization strategies and further highlight the importance of e-commerce platforms to enhance competitiveness through technological innovation and interface design optimization.

Table 1. Impact of e-commerce platform response speed and interaction effect improvement in 2024.

Optimization measure	January 2024	April 2024	July 2024	October 2024
Page load time reduced (s)	3.5	2.8	2.2	1.8
Conversion rate increase (%)	6	10	14	18
Operation feedback time is reduced (%)	12	18	22	28
Increase user satisfaction (%)	70	74	77	80

5.3. The combination of equipment adaptation and biomechanics

The combination of device adaptation and biomechanics plays a crucial role in optimizing the user experience of e-commerce platforms, especially in cross-platform usage scenarios. Different devices, such as mobile, tablet, and desktop, have significant differences in screen size, operation mode, and input mode, which poses serious challenges for user experience. To address these challenges, e-commerce platforms need to adopt specific design strategies to optimize the cross-device user experience. For example, in mobile devices, given the limited screen size, the platform should adopt biomechanical principles to design larger and easy-to-touch buttons and simplify the interface layout to avoid user fatigue caused by overextended fingers or repetitive operations. According to data from 2024, the optimized touch area and button layout reduce user operation time by 15% and increase click accuracy by 18%. For the tablet side and the desktop side, the platform should also adjust the arrangement of interface elements according to their own habits to ensure that users

can get a unified interactive experience on different devices that is in line with the natural movement of the human body. This includes adjusting the button size to fit the screen resolution of different devices, as well as taking into account physiological needs such as the comfortable angle of finger touch and visual comfort of the eye. These strategies have resulted in a 12% increase in customer satisfaction after device adaptation optimization and a 10% increase in cross-device purchase conversion. Therefore, the combination of equipment adaptation and biomechanics is the key for e-commerce platforms to improve users' operating comfort and platform stickiness in multi-device use scenarios.

5.4. User feedback and continuous optimization mechanism

User feedback and continuous optimization mechanisms are crucial for e-commerce platforms to improve the user experience. In order to deeply understand the pain points and needs of users in the process of use, the platform must establish a set of efficient and comprehensive user feedback systems. The system not only includes traditional evaluation systems and questionnaires but also integrates multi-channel feedback mechanisms such as real-time data analysis and social media monitoring to ensure that users' opinions and suggestions can be captured in a comprehensive and timely manner. The data for 2024 (**Figure 3**) shows that about 70% of users are willing to provide feedback, with 35% of feedback focused on platform features and interface design. Through careful analysis of this feedback, the platform can accurately identify unreasonable interface design, functional fluency barriers, and the lack of operational convenience and formulate targeted adjustment and improvement measures accordingly. In terms of continuous optimization mechanisms, the platform needs to develop long-term optimization plans based on user feedback and behavioral data. This includes regular *A/B* testing to compare the effects of different designs or features, tracking changes in user behavior and timely capturing changes in user preferences, and evaluating the actual effectiveness of various optimization strategies to ensure that each step of optimization is actually improving the user experience. According to the data, after the implementation of a periodic optimization plan for an e-commerce platform, user satisfaction significantly increased by 18%, while the user turnover rate was reduced by 12%. This shows that the close combination of user feedback and a continuous optimization mechanism can not only effectively improve the platform user experience but also enhance user loyalty, laying a solid foundation for the long-term development of the platform.

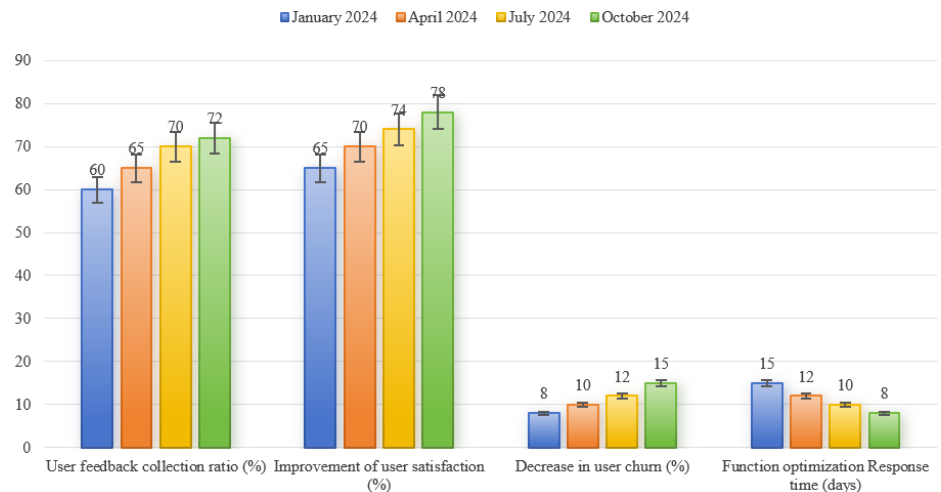


Figure 3. Impact of user feedback and optimization mechanism in 2024.

6. Conclusion

The conclusion of this study shows that the combination of biomechanical principles and data mining technology can effectively optimize the user experience of e-commerce platforms. The interface design is optimized by biomechanical principles, and the operating comfort and efficiency are improved. Data mining technology is an in-depth analysis of user behavior, personalized recommendations, and process optimization. Empirical data shows that these strategies significantly improve user satisfaction, conversion rates, and platform stickiness while reducing user churn. Therefore, the e-commerce platform should continue to explore the integration of biomechanics and data mining and continue to optimize the user interaction process and interface design to enhance market competitiveness and promote the long-term development of the platform.

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Conflict of interest: The author declares no conflict of interest.

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